

Executive of the Month

SPECIALIZES IN SALES/LEASING OF OFFICE, MEDICAL, RETAIL AND INDUSTRIAL PROPERTIES

Zere, executive vice president of Zere Real Estate Services: 30-year commercial industry veteran

Michael Zere



RONKONKOMA, NY Michael Zere, executive vice president of Zere Real Estate Services, is a 30-year veteran and seasoned expert in the commercial real estate industry on Long Island. He specializes in sales and leasing of office, medical, retail and industrial properties in both Nassau and Suffolk Counties.

He drives a truck and puts up all of his own signs for marketing Zere Real Estate Services exclusive properties. His outstanding business track record speaks for itself. In the last quarter of 2017, he completed 34,000 s/f of office deals and over 60,000 s/f of industrial deals. 2018 has started off at

a fast pace out of the gate and promises to be a very active and competitive market for those seeking commercial space and investment properties.

Marie Zere, president & CEO, Zere Real Estate Services said, "Michael is a machine. He churns out over 85 deals per year for our commercial real estate office. Growing up he loved to go hunting in the woods with his bow and arrow and has become quite the marksman and avid gun collector. His sharp instincts and fast tracking capabilities have helped him hone in on his deals to completion outsmarting his competition every step of the way."

Landlords and developers respect his work ethic. He does not canvass or solicit their buildings and they know it.

He works closely with his family especially his sister, Michelle Marie Zere at Zere Real Estate Services on marketing and follow through on all his transactions for a smooth and seamless transaction.

"My brother lives less than five minutes from our office and will meet a customer with his flashlight in hand to show space and put together a deal on a moment's notice. No red tape. No waiting. No technology lag time. Just a quick deal. Our customers are loyal and often come back to us over and over again for their friends and families commercial real estate needs," Michelle Marie Zere said.



"Michael understands the fast pace of the commercial real estate business, the trends, market changes and product that are the cornerstone of his ongoing success," said David Zere, executive vice president, Zere Real Estate Services.

Although he grew up in the business of a commercial real estate family, he is a self-made man. He works solely on commission. A self motivated businessman, he is married to his wife Sandra for 20 years and is the proud father of five boys, Kyle, Tyler, Hunter, Chase and Blake. Playing golf is a family passion and three of his five boys are on the Junior PGA Tour. Competition runs in the family.



Zere on a recent hunting trip.



Zere with his wife Sandra and their five sons.



Shown (from left) are: Michael Zere, David Zere, Michelle Marie Zere and Marie Zere.