

# Real Estate Journal

COVERING ALL OF LONG ISLAND, NEW YORK CITY AND UPSTATE NEW YORK

INCLUDING INDUSTRIAL AND OFFICE DEALS

## Zere Real Estate completes 2008 with 94,000 s/f of lease transactions

**RONKONKOMA, NY** Deals are still being done in Suffolk County, Long Island "The mortgage crisis, the Wall



**Michael Zere**

Street debacle and the presidential election all have been distractions and a real crises for business owners, but despite this companies still need to operate and function during these turbulent financial times, whether it is to relocate or downsize their operations. We service our customers' needs discreetly and move like lightning to accommodate their special requests and business deadlines," said Michael Zere, executive vice president, Zere Real Estate Services.

Recent industrial leasing deals completed by Michael Zere are as follows: 25,000 s/f – National Distribution Alliance, Ronkonkoma; 9,000 s/f – Distinctive Mailing Services, Inc., Bohemia; 8,000 s/f – D & C Mailing & Fulfillment, Bohemia; 6,500 s/f – Long Island Sports Academy, Bohemia; 3,700 s/f – Erfolg Inc., Medford; 3,600 s/f – Alladin Auto Solutions, Bohemia; 3,000 s/f – Dunwell Maintenance, Bohemia; 2,500 s/f – Apria



**28 Industrial Blvd., Medford, N.Y. - 48,000 s/f industrial building**

Healthcare, Holbrook; 2,100 s/f – Aviano Enterprises, Bohemia; 2,100 s/f – Symmetry Holdings Inc., Bohemia; 2,000 s/f – National Fire & Water Restoration; 2,000 s/f – Tristate Building Services, Inc.

"Commercial office demand is down and the entire market for office has been soft over the last year. Customers have been apprehensive with long term leases and aggressive rent escalations, but despite this I managed in the final quarter to finalize a handful of office leases

to the delight of several grateful landlords," said Michael Zere.

The office deals completed are as follows: 10,000 s/f – One Source Document Management, Ronkonkoma; 3,500 s/f – Hope Fitness Corp., Bohemia; 2,500 s/f – Law Offices of Mario DeMarco, PC, Ronkonkoma; 2,000 s/f – M&C Abstract Corp., Smithtown; 1,200 s/f – Steinberg, Fines, Berger & Fishoff, PC, Centereach; 1,200 s/f – Wolf Money Management, Ronkonkoma; 1,200 s/f – Vision Marketing, Inc., Ronkonkoma; 1,200 s/f – North

Shore Networks, Bohemia; 1,000 s/f – Water Edge Advisors, Inc., Bohemia

"In 2009 we can all anticipate a rough year in commercial leasing and sales transactions. Customers need the extra hand holding, advice and professional expertise that only comes with an experienced commercial real estate broker. Now more than ever, a good broker is needed to guide a deal and put together a creative leasing package," said Marie Zere, president & CEO, Zere Real Estate Services.